



The Principles of FidesSecur

History writes them – man abides by them.
Lasting guidelines of value that have been tried
and tested over time.

We would like to introduce you to the principles
of FidesSecur to demonstrate who we are and
how we think and act.

Two principles are particularly important to
us: Trust and security through independence,
knowledge and closeness.



FIDESSECUR

VERSICHERUNGS- UND WIRTSCHAFTSDIENST



Independence

Trust and Security Through Independence

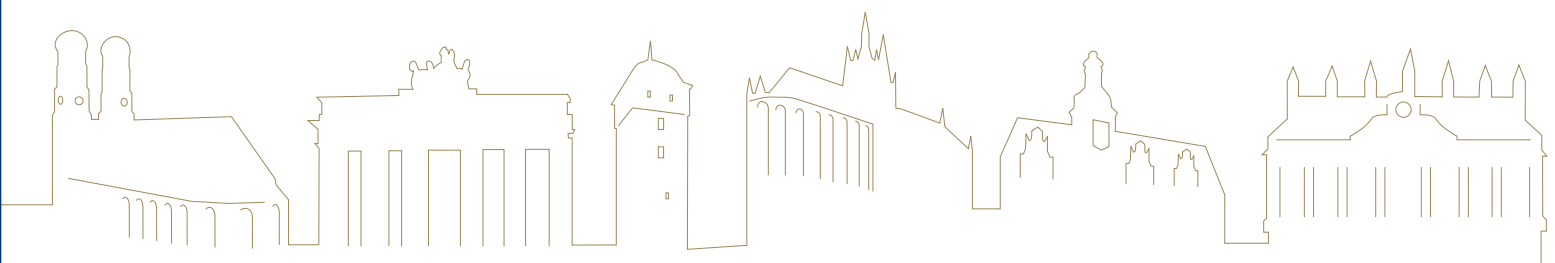
The variety of our financially sound partner associates enables us to provide independent and objective consultation.

The establishment of FidesSecur goes back to the bank company Hauck & Aufhäuser Privatbankiers in Frankfurt and Munich, and the Bayerische Landesbank in Munich. Both of these institutions are still directly and indirectly linked to the Deutsche Kreditbank AG in Berlin under company law. The coalition in 2005 with the Versicherungs- und Wirtschaftsdienst Versicherungsmakler GmbH, Munich, has expanded our business portfolio with a relationship with the Von Finck'sche Hauptverwaltung and the private bank company Merck Finck und Co.

The care for companies and private customers in this demanding environment is one focus of FidesSecur's brokering and consultancy activities.

We increasingly support savings banks and other partners in the S-Finanzverbund as a neutral and knowledgeable insurance broker in an ever increasing competition. In 2004, this commitment has also resulted in an interest of the Versicherungskammer Bayern in the FidesSecur.

The insurance brokerage activity with one of the largest German financial alliances today rests exclusively with the FidesSecur.





Knowledge

Trust and Security Through Knowledge

FidesSecur works with a customer-oriented 3-phase analysis which comprises all essential information to create an ideal insurance coverage. Because only knowledge creates competency.

1st phase:

The risk analysis serves to detect external and internal hazard and damage potential. As a basis for the financing and profitability optimisation and for sustained lowering of the costs and the administration effort.

2nd phase:

The stock analysis sorts and assesses existing insurance contracts – the present coverage – and checks whether terms and premiums are in line with the risks and the market.

3rd phase:

The coverage concept offers the necessary insurance protection with consideration to the individual requirements of our customers. The revision of existing insurance contracts, as well as the integration of additional ones, take place under observance of the present connections with insurance companies.

On the basis of this 3-phase analysis, we will discuss the strengths and shortcomings of individual offerers of insurance coverage with you and show you alternatives in the EU internal insurance market.





Closeness

Trust and Security through Closeness

The regional and personal closeness to our customers are an important foundation for intensive consultation and support. FidesSecur has been an experienced partner for company and private customers for more than 25 years offering comprehensive knowledge along with national as well as international contacts.

Our strength lies in the variety of professional services such as:

- ◆ Administration of the insurance portfolio
- ◆ Shift of coverage for existing contracts, where required
- ◆ Handling of the entire correspondence
- ◆ Ongoing check of existing conditions
- ◆ Yearly risk profile check
- ◆ Support in the settlement of damages
- ◆ Assistance with appraisements and Damage prevention measures
- ◆ Consultation in matters of corporate pensions as well as health insurance

Trusting in FidesSecur is the guarantee for your security.

Talk to us.





FIDESSECUR

VERSICHERUNGS- UND WIRTSCHAFTSDIENST

FidesSecur

Versicherungs- und Wirtschaftsdienst

Versicherungsmakler GmbH

Headquarters:

Ottostraße 21 • 80333 München

Telephone: +49 (0)89 21 99 52-0 • Fax: +49 (0)89 21 99 52-725

E-mail: service@fidessecur.de • Internet: www.fidessecur.de

